

Position Title: Investment Analyst (in New York, NY)

Position Duties: Conduct differentiated quantitative and qualitative analyses of information affecting investment decisions for global multi-industry equity investment manager. Research, analyze, monitor and recommend worldwide investment ideas to the investment team, based on gathered data. Gather complex data on markets, industries, as well as specific companies (including financial sector companies and others) and business models globally, including monitoring economic data and influences, developments within specific industries and companies, and other factors, by analyzing information from financial publications and services, government agency filings, trade and industry publications, investment banking firms, company sources, interviews with company senior management teams, etc. Utilize quantitative and qualitative skills to synthesize, interpret, and assess the gathered quantitative and qualitative data and information. Identify and understand businesses at a detailed level. Understand market and industry trends, financial strategy, shareholder dynamics, capital structure, and regulations as they apply to companies identified. Use this data to build detailed earnings models and numerous other proprietary financial and mathematical models to determine the value of companies, project future earnings, assess and mitigate risk, and compare the relative quality of various securities, in order to evaluate and identify investment opportunities. Track data and news flow, including earnings results and corporate actions, to spot trends and develop projections. Conduct due diligence, including regular meetings with management and other investors, and prepare reports synthesizing findings to make recommendations to the Investment Team on new investments, to present information to investors, or to modify investment strategy on existing investments. Recommend action plans for investment and continue to monitor results and developments that may impact current investments, as well as earlier investment ideas.

Minimum Requirements: Require Bachelor's degree, or equivalent, in Business Administration, Economics, Finance, or related, PLUS 2 years of experience as an investment banking Analyst, Associate, or related position within the financial industry (including leveraged finance, distressed debt, M&A, or related). Experience MUST include at least 2 years of each of the following: Research experience involving deep fundamental analysis of companies, including detailed assessment of regulatory framework, capital structure/ongoing funding arrangements and investment merits of receivables and other balance sheet assets as well as assessment of potential transaction structure for possible funding agreements or partnerships, including experience within the following global sectors: Retail, Real Estate, Specialty Finance and non-bank lenders (including commercial and consumer finance and tech-enabled lending), Banking and Insurance; Determining and analyzing various alternatives to assess best strategic path for business (such as sale of business, bank or financial sponsor funding partnership, sale of assets, strategic investment, other capital raising transaction, etc.) and building appropriate financial models and valuations, accordingly; Deep understanding of financial and mathematical models , ability to determine appropriate financial model for each specific investment or transaction, building financial models, operating models, and/or forecasting tools, according to the situation (e.g., standalone valuations and scenario analysis including precedent transactions, multiples regression analysis, public comparables, discounted cash flow analysis, leveraged buyout analysis, sum-of-the-parts, accretion/dilution analysis, earnings models), models based on Corporate Actions (such as mergers, acquisitions, divestitures, asset sales, spin-offs/split-offs, equity and debt capital raising, funding partnerships), etc.; Assessing companies for investment from different

perspectives (US and non-US institutional investors, individuals, corporations, buy-side funds and other investment vehicles, etc.) to determine appeal/likelihood of M&A, sale, strategic synergies, other corporate actions etc. and experience identifying issues related to a company's capital structure, and current funding arrangement and its impact on valuation; Working with financial regulations and bank regulatory capital requirements to understand the impacts of various debt and equity instruments as well as their impact on company decision-making and investor perception related to value and operational impacts; Extensive experience meeting and speaking with relevant parties (company management, banks, buy-side investors) to elicit information necessary to assess current and future condition of companies based on identified industry and regulatory trends, financial condition, current management, operations and strategy, potential capital raising/funding transactions, possibility of other outcomes (M&A, sale of business unit, shareholder activism, etc.); Preparing presentation materials on relevant, identified industry, macroeconomic, regulatory, and other trends, developing defensible forecasts, and competitor and acquisition target profiles, including due diligence of data and information used; and Regularly using CapitalIQ, Bloomberg, and other financial software.

How to apply:

Please send resume and cover letter indicating salary requirements to:

Echo Street Capital Management LLC
Attn: WS-33
10 E 53rd Street, 32nd Floor
New York, NY 10022